

**ÇİMSA ÇİMENTO SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**ACTIVITY REPORT**  
**FOR THE PERIOD OF**  
**01 JANUARY 2012 - 30 SEPTEMBER 2012**

---

**1- Title of the Partnership:** Çimsa Çimento Sanayi ve Ticaret A.Ş.

**2- Period of the Report:** 01 January 2012 - 30 September 2012

**3- Company Capital:** The Company is subject to registered capital system and the upper limit of registered capital is TL 200.000.000. Its paid-in capital is TL 135.084.442 and its partnership structure is as follows.

<b>SHARER (*)</b>	<b>% SHARE RATE</b>	<b>TOTAL SHARES (TL)</b>	<b>SHARE NUMBER</b>
HACI ÖMER SABANCI HOLDİNG A.Ş.	49,42	66.765.208	6.676.520.873
ABERDEEN ASSET MANAGERS LIMITED	11,57	15.629.906	1.562.990.600
AKÇANSA ÇİMENTO SANAYİ A.Ş.	8,98	12.130.560	1.213.056.000
ADANA ÇİMENTO SAN. T.A.Ş.	8,25	11.145.751	1.114.575.060
HACI ÖMER SABANCI VAKFI	0,11	146.000	14.600.000
OTHER SHAREHOLDERS	21,67	29.267.017	2.926.701.667
<b>GRAND TOTAL</b>	<b>100,00</b>	<b>135.084.442</b>	<b>13.508.444.200</b>

(\*) As of 30.09.2012, the rate of the publicly-traded shares against the capital is 41.36% and 11.57%, 8.25% and 1.46% of the publicly-traded shares are owned respectively by Aberdeen Asset Managers Limited, Adana Çimento San. ve Tic. A.Ş. and Hacı Ömer Sabancı Holding A.Ş.

#### **4- Board of Managers and Supervisory Board during the Activity Period:**

##### **Board of Managers**

Mehmet GÖÇMEN	Chairman
Mustafa Nedim BOZFAKIOĞLI	Deputy Chairman
Serra SABANCI	Member
Levent DEMİRAĞ	Member (Until 24 April 2012)
Seyfettin Ata KÖSEOĞLU	Member
Hasan Cihat ERBAŞOL	(Independent Member)
Mehmet KAHYA	(Independent Member)

There are two executive members in the Board of Managers.

The Board of Managers consists of six members to be elected among the shareholders pursuant to the Articles of Association of the Company. There are two independent members among the members elected at the General Assembly.

During the Ordinary General Assembly Meeting held on 24 April 2012, the Board members are reelected and their duty terms are determined as three years until the Ordinary General Assembly meeting to be held in 2015 where the activity results of 2014 will be discussed.

During the Board meeting held on 24 April 2012, Mehmet GÖÇMEN and Mustafa Nedim BOZFAKIOĞLU have been elected respectively as the Chairman and the Deputy Chairman.

During the Board meetings held on 21.09.2012 and 24.09.2012, a reelection has been made for the memberships became vacant due to the resignation of the real persons, who have been elected as the representatives of the Hacı Ömer Sabancı Holding A.Ş., in accordance with the article 25 of the Law regarding the Effectiveness and Implementation Method of the Turkish Trade Law (TTL) with number 6103, and although the elected new members are the same persons, it has been decided to submit the result to the approval of the first general assembly pursuant to article 363 of TTL.

#### **4- Board of Managers and Supervisory Board during the Activity Period: (continued)**

##### **Supervisory Board:**

İlker YILDIRIM

Nur ŞENOL

During the Ordinary General Assembly Meeting held on 07 April 2010, an election has been performed for the members, whose duty terms were expired, their duty terms are determined as three years until the Ordinary General Assembly meeting to be held in 2013 where the activity results of 2012 will be discussed.

During the Ordinary General Assembly Meeting held on 06 April 2011, an election for the vacant Supervisory Board member, whose duty term has been expired, and Nur ŞENOL has been elected. Her duty term is determined as two years until the Ordinary General Assembly meeting to be held in 2013 where the activity results of 2012 will be discussed.

##### **Board Members**

##### **Mehmet GÖÇMEN**

###### **Chairman**

Mehmet Göçmen, who was born in 1957, has done a master degree at Syracuse University in America on Industrial Engineering and Operations Research after his education at Galatasaray Lisesi and METU Department of Industry Engineering. He has gone out to work in 1983 first at Çelik Halat ve Tel San. A.Ş. and has officiated at Ekmel Beton A.Ş. as the General Manager and at Lafarge as the Deputy Chairman of Turkey Business Development and External Affairs between 1996-2002. He officiated at Akçansa as the General Manager as of June 2003 and he has been assigned as the Head of Sabancı Holding Human Resources Group as of 01.08.2008 and as the Head of Sabancı Holding Cement Group on 20.07.2009.

##### **Mustafa Nedim BOZFAKIOĞLU**

###### **Deputy Chairman**

Nedim BOZFAKIOĞLU, who was born in 1950, has graduated from Istanbul University, the School of Economics in 1972. He has officiated as the Finance Manager and Deputy Manager of Financial Affairs respectively at Lassa and Kordsa. Mr. Bozfakioğlu, who has officiated as the Head of Budget, Accounting and Consolidation Department, still officiates as the General Secretary at the Hacı Ömer Sabancı Holding.

##### **Serra SABANCI**

###### **Member**

She was born in 1975 in Adana, and she has completed his higher education at Portsmouth University and Istanbul Bilgi University, Economics Department, where she has graduated ranking first in class. Serra Sabancı, who has officiated at Temsa, has done training in London at Institute of Directors regarding the Company Procurement and Board Memberships. Serra Sabancı still officiates at Sabancı Holding and various Group companies as the Board Member and as the Board of Trustee Member at Sabancı Foundation. As of 18.12.2009, she has been elected as the Board member of Çimsa Çimento Sanayi ve Ticaret A.Ş.

##### **Levent DEMİRAG (until 24 April 2012)**

###### **Member**

Levent Demirağ, who was born in 1959 in Erzurum, has graduated in 1980 from Ankara University, Faculty of Politic Science. He has officiated as the Public Accounted at the Ministry of Finance between 1980 -1992. Levent Demirağ, who has officiated in various positions at Hacı Ömer Sabancı A.Ş. since 1994, still officiates as the Head of the Department of Financial Affairs and Law at Sabancı Holding.

#### **4- Board of Managers and Supervisory Board during the Activity Period: (continued)**

##### **Seyfettin Ata KÖSEOĞLU**

###### **Member**

Ata Köseoğlu, who was born in 1960 in Akşehir, has graduated from the Boğaziçi University, Department of Mechanical Engineering. Afterwards, he has completed his master degree on Electrical Engineering at Lehigh University and has completed his M.B.A. at Boston University. Mr. Köseoğlu, who has started his banking carrier at İktisat Bankası, has officiated respectively at Finansbank, Bear Stearns, Societe Generale Investment Bank, Credit Suisse First Boston Bank and BNP Baribas/TEB. As of 01 July 2011, he has started to work in Sabancı Holding as the Head of the Strategy and Business Development Department.

##### **Hasan Cihat ERBAŞOL**

###### **Independent**

###### **Member**

He was born in 1944 in Istanbul. He has graduated respectively in 1962 from Özel Darüşşafaka Lises, in 1963 from Washingtonpark High School-Racine/Wisconsin and in 1967 from Istanbul University, Faculty of Law.

He has started his carrier as a lawyer at Marshall Boya Sanayii. (1971-1973) Afterwards, he has officiated respectively at Man Kamyon Sanayii as the Legal Advisor (1972-1975) and at Kordsa-Lassa(Brisa)-Beksa companies within the structure of Sabancı Holding and as the Head of Law Department at Sabancı Holding (1975-2000). Meanwhile, he has attended many seminars in Paris before the ICC (International Chamber of Commerce) and in Brussels before the MCE (Management Centre of Europe).

Since 2000, he works freelance on his behalf and as the arbitrator for homeland and abroad commercial law, and provides legal consultancy services on acquisition and merging of companies, technology transfer agreements and to various companies.

##### **Mehmet KAHYA**

###### **Independent Member**

Mehmet Kahya, who has done his master degree at Yale University, Faculty of Chemical Engineering and Economics with BS degree (1973), has completed his MBA at Kellogg Graduate School of Management on Finance, Marketing and Operations Research.

Mehmet Kahya, who has gone out to work at Sabancı Holding as the Chief of Sasa Management Services (1975-80), afterwards has been the Chairman of MKM International (Holland, 1980-84) and Sibernetik Systems (1984-86) at which he was the founder. In 1986 he has rejoined to the Sabancı Group as the Deputy Chairman of Automotive Group and he was the Deputy Chairman and Chairman of Temsa (1986-90), Deputy Chairman of Toyotasa (1990-94) and as well Sabancı Holding Planning and Direction Council Member and Board Member of Temsa, Toyotasa, Susa and Sapeksa.

Mehmet Kahya has officiated as the Executive Director and Vice President of the Board at Carnaud Metalbox between 1994-98, and afterwards as the Chairman at Uzel Makina and the Executive Committee Member at Uzel Holding (1998-01), General Manager and Deputy Chairman of Dye Group at DYO (2001-02), and as the Executive Committee Member at Sarten Ambalaj (2002-2003), and as the Deputy Chairman at Gierlings Velpor (Portugal, 2003-2005) and as the Chairman at Assan Alüminyum (2004-06).

Mehmet Kaya, who contributes to the projects in strategy, reorganization, profitability transformation, growth, acquisition and merging issues as a consultant, is also an independent member at Yaşar Holding, Altunyunus, DYO, Viking Kağıt Boards; and the Chairman of Risk and Audit Committee at Yaşar Holding, and acts as a consultant in Management and Audit Committees at Viko and Kalibre Boru Companies.

## **5- Amendments made to the Articles of association within the Period**

In the direction of the communiqué Serial: IV, No: 56 of the Capital Market Board regarding the Determination and Implementation of the Corporate Governance Principles; for the purpose of conformity with the Corporate Governance Principles, Article 7 "BOARD OF DIRECTORS" and Article 21 "ANNOUNCEMENT" under Articles of Association has been amended and a new article as Article 30 "CONFORMITY WITH THE CORPORATE GOVERNANCE PRINCIPLES" has been added and the number of the last article "LEGAL PROVISIONS" has been amended as Article 31.

The amendments obtained the approval of the Ordinary General Assembly dated 24 April have been registered on 30 April 2012 and announced at the Turkish Trade Registry Gazette on 04 May 2012.

The final version of the amended articles is as follows.

### **BOARD OF DIRECTORS:**

**Article 7-** The Company is managed and represented by six members to be elected by the General Assembly among the shareholders under the scope of the Turkish Trade Law.

### **ANNOUNCEMENT**

**Article 21-** The announcements of the Company are made in a newspaper published in the location where the headquarters of the Company is located, provided however that the provisions of the 4th paragraph of article 37 of the Turkish Trade Law.

However, the announcement for calling the meeting of General Assembly is compulsory to be made at least three weeks before, except for the announcement and meeting days within the limits of the provisions of article 368 of the Turkish Trade Law.

The Capital Market Law and relevant legislation should be respected for the announcements to be made.

### **COMPLIANCE WITH THE CORPORATE GOVERNANCE PRINCIPLES:**

**Article 30-** The Corporate Governance Principles, which are made compulsory by the Capital Market Board, should be respected. The transaction performed and board resolutions made without respecting to the compulsory principles are invalid and deem contrary to the articles of association.

The regulations of Capital Market Board concerning the corporate governance are respected for the transactions, which are deemed considerable in respect of the implementation of the Corporate Governance Principles, and the all kinds of related party transaction of the company and transactions regarding giving security, pledge and mortgage in favor of third parties.

The number and qualification of the members, who will be assigned at the Board, are determined pursuant to the regulations of Capital Market Board concerning the corporate Management.

### **LEGAL PROVISIONS:**

**Article 31-** The issues those are not included in this articles of association are governed by the Turkish Trade Law, Capital Market Law and the provisions of the relevant legislation.

## **6- Quality and amount of the issued capital market instruments, if any:**

There is not any issued capital market instruments.

## **7- Financing Resources and Risk Management Policies of the Enterprise:**

The financing of the investment and working capital needs are met through the short and medium-long term export and Turkish Lira and foreign exchange loans.

## 7- Financing Resources and Risk Management Policies of the Enterprise: (continued)

Identification and monitoring all the possible risks that the Company may face underlies the risk management. Hacı Ömer Sabancı Holding A.Ş., one of the shareholders, carries out the corporate risk management implementations in parallel to the risk management and implementations performed by the group companies. All the risks that the company may face are classified according to their order of precedence and it is followed by the senior management and Board of company. For the purpose of eliminating the risks for all facilities that may directly affect the financial condition of the Company, the Sabancı Holding is insured under the scope of global policies in compliance with its risk management principles.

The exchange rate risks that will occur from the foreign currency-based loans are eliminated through the export revenues as a matter of course and the appropriate financial instruments are separately evaluated.

The Company makes forward purchase / sale agreements with a maturity not exceeding 12 months in order to protect itself for the purpose of hedging associated with the exchange rate fluctuation subject to the transactions to be performed in the future.

TL loan usage has been started with a decrease in TL borrowing costs. It is aimed to decrease the financing costs through using short term TL loans.

## 8- Measures Planned to be Taken in order to Improve the Financial Structure of Enterprise:

Çimsa makes action plans for effective working capital management under the scope of the existing market conditions and makes infrastructural, marketing and cost improvement investment and studies increasing its profitability. It plans the existing TL, foreign exchange cash inflows and needs and manages its financial structure in compliance with the procedures.

## 9- Financial Ratios:

	Consolidated 31.09.2012	Consolidated 31.12.2012
Net Working Capital = Current Assets - Current Liabilities	(-)30.446.908	27.437.030
I- Liquidity Ratios:		
1- Current Ratio = Current Assets / Short Term Liabilities	0,92	1,10
2- Liquidity Ratio = Current Assets-Stocks-Other Current Assets / Short Term Liabilities	0,59	0,60
II- Financial Structure Ratios:		
1- Total Liabilities / Equity	0,58	0,45
2- Short Term Liabilities / Total Assets	0,26	0,21
- Long Term Liabilities / Total Assets	0,11	0,10
III- Profitability Ratios:		
1- Net Profit for the Period / Net Sales	0,13	0,15
2- Net Profit for the Period / Total Assets	0,06	0,10
3- Net Profit for the Period / Equity	0,09	0,14

## **10- Developments in the Sector and Key Factors Affecting the Sector**

The global cement manufacturers have been affected by the stagnation in the advanced markets, political developments occurred in Middle East and Northern Africa and increase in the energy tariff and accordingly they could not have adjusted their profit margins.

Turkey is the leading country in Europe in terms of cement manufacturing and is ranked as the 4th in the World following the lead of China, India and USA. Totally 67 facilities operate in the Turkish cement sector, respectively 48 of it is integrated plants, 19 of it is grinding and packaging plants. In 2011, 70 million tonnes cement is produced in Turkey. While 56 million tonnes of this amount is consumed directly within the country, 14 million tonnes are exported. In 2011, an income of TL 4 billion from the domestic sales in our country and an income of TL 900 million from the export sales at abroad are gained in the cement sector.

According to the TSI data, the GNP growing by 8.5% in Turkey as of the end of 2011 has achieved a 3.1% growth as of the second quarter of 2012. The construction sector has achieved a growth at a level of 0.4% as of the second quarter of 2012.

The actual domestic cement consumption at a level of 34 million tonnes as of the end of August 2012 has shown a decrease of 3% compared with the consumption during the same period of last year. The cement and clinker export of Turkey was at a level of 9.9 million tonnes as of the end of July 2012 and it has showed a decrease of 10% compared with the same period of last year. It has been monitored that the affect of the social and political disturbances occurred at Middle East and Northern Africa during the first quarter of 2011 is decreased as of the third quarter of 2012, except for the export to Syria.

While the cement sector continues to grow economically, it is aware of its environmental responsibilities and it aims to take an active role in diffusion of sustainable growth. Especially under the scope of the compliance with European Union regulations, it is seen that the sustainable development will continue to be a prominent issue also in 2012 as it is in 2011. For the purpose of decreasing the energy costs and the rate of the carbon dioxide emissions, utilization of residual fuel, usage of alternative raw materials, waste water discharges and preventing soil pollution come out as another important accentuated issue in our country.

### **11- Çimsa's Role in the Sector in which It Operates:**

Çimsa, which has been established in 1972 in Mersin and which has started its activities with the first cement plant in Mersin in 1975, has a total production capacity of 5 million tonnes of clinker through its cement factories in Mersin, Kayseri, Eskişehir, Niğde and through its grinding facility located in Ankara.

Çimsa produces white cement and special cement types such as calcium aluminated cement in addition to the gray cement and has been a pioneer of the Turkish cement and ready mixed concrete sector in innovation.

Çimsa, which has started the ready mixed cement activity in 1988, renders services in Adana, Mersin, Kayseri, Osmaniye, Kahramanmaraş, Nevşehir, Eskişehir, Kütahya, Bursa, Konya, Karaman, Aksaray, Sakarya and Bilecik. Çimsa has a target to grow in aggregate operations and operates 4 aggregate facilities.

Through the acquisition of 51 % of Afyon Çimento Sanai T.A.Ş on 31<sup>st</sup> of May, 2012, it achieved one of the growth targets.

Çimsa, which is one of the first three trademarks of the world in the white cement field,

## **11- Çimsa's Role in the Sector in which It Operates: (continued)**

is an international cement producer through its terminals located in Sevilla (Spain), Alicante (Spain), Emden (Germany), Constanza (Romania), Trieste (Italy), Novorossiysk (Russia) and Famagusta (TRNC).

## **12- The Predictions about the Development of Enterprise:**

Çimsa, which is a member of Sabancı Cement Group, enriches its ordinary strategic planning process through scenario-based approach that it implements. In a basic manner, the scenario-based strategic planning is defined as developing the strategic options required for the possible scenarios to be successful. Thus, Çimsa will determine the best strategic orientation for each scenario that may occur in the future, instead of a planning based on a single future forecast and this situation provides flexibility to Çimsa in terms of planning and preparation for the future.

## **13- Our Investments:**

Çimsa, which is the leading and innovative company in the cement and ready mixed concrete sector, has focused on sustainable growth by maintaining its profitability. Çimsa, which strengthens its leadership through its investments in the sector, always raises the level in the fields of sustainability, environment and occupational safety.

Çimsa, which focuses on growing by creating value in the long term, aims to integrate the sustainability principles into business model. In 2011, firstly in terms of sustainability modernization and improvement investments have been made with in the country and then the Alicante (Spain) terminal investment project has been put into operation.

Çimsa has made a capital expenditure of TL 57.7 Million in the first nine months of 2012 about sustainability and environment. The most important ones are respectively: electrical energy generation from the waste kiln gas at the 1st and 2nd production facility in Mersin, conversion of cement raw material/kiln electro filters at 2nd production facilities in Mersin and Eskişehir into bag type filter and dedusting system projects in addition to the existing ones at the factories.

The investments made in 2012 are summarized as follows:

The test and commissioning process of the facility for the "Electrical Energy Generation from the Waste Gas" has been completed at the beginning of April and the energy generation has been started. The investment cost of the project is 22 million US Dollars. It is forecasted that this project, which is expected to meet approximately the 50% of the energy need of Mersin 1st and 2nd units, will decrease the carbon dioxide emissions. Furthermore, the temperature of the gas emissions into atmosphere will be decreased by approximately 150-200 Celsius compared to before and it will have a positive contribution to the global warming.

The project of conversion of cement raw material/kiln electro filters at Kayseri production facility, the preparation of which was continued in 2011, has been completed in 2012.

It has been started to establish the ready mixed concrete facilities at Kayseri, Eskişehir and Adana-İncirlik in 2011 and the commissioning process has been carried out in 2012. With regard to ready mixed concrete, the investments for landscaping, silo filter automation and occupational health and safety have been made.

## **14- Production Units of the Enterprise:**

### **Mersin Plant**

#### **I. Facility Production Line**

The rotary kiln with 5,25 m diameter and 83 m length of the facility, which has started production in 1975, has been modernized in 1983 by integrating a coal grinding and firing systems for the purpose of



achieving savings in fuel costs. There are two breaking and one pre-homogenization facilities, two ball mills for raw material, two raw meal silos and two closed clinker stock holes.

#### **14- Production Units of the Enterprise: (continued)**

The existing planet type clinker cooling system has been changed through the modernization carried out during the first quarter of 2010 and a FLS SF-Cooler type grid cooling system has been built. The production capacity has reached approximately to 3.700 tonnes/day through this investment from 3.400 tonnes/day and additionally the heat consumption required for the clinker production has been decreased. This system has a considerable contribution to the dedusting studies of the 1st Facility.

#### **II. Facility Production Line**

The second rotary kiln with 3.6 m diameter and 49 meters length that could produce both gray and white cement has been put into operation in December of 1989. The facility consists of a raw material mill having crushers and pre-homogenization systems, one coal mill, two raw meal silos, a rotary kiln and a clinker stock hole.

The gray clinker production capacity and white clinker production capacity of this facility having the feature of producing both gray and white cement depending on the demand is respectively 1.845 tonnes/day and 1.470 tonnes/day.

The investments, carried out for the purpose of sustainability and environmental protection, have been continued in 2011.

#### **III. Facility Production Line**

The Hacı Sabancı White Cement Production Facility, which has been commissioned in December of 1999, has a rotary kiln with 3.75 m diameter and 57 m length and a production capacity of 1.750 tonnes/day. The facility consists of a raw material mill having crusher and pre-homogenization facilities, one coal mill, one raw meal silo, a rotary kiln and a clinker stock hole.

#### **Calcium Aluminated Cement Production Facility**

This facility consisting of two kilns having a clinker production capacity of 2 tonnes/hour, one cement mill with a grinding capacity of 5 tonnes/hour and a packing unit has been commissioned in 2002. In 2007, the second kiln with a clinker capacity of 2 tonnes/hour has been commissioned and the production capacity of this facility has been increased, and the products have been started to be offered to the customers in 25 kg packages, on pallets and in 1.5 tonnes big bags through the packaging unit built in 2009.

#### **Paper Bag Plant**

In 2011, 27.2 million paper bags have been produced at the paper bag plant located in Mersin and they have been used at the factories located in Mersin, Kayseri, Niğde, Eskişehir and Ankara.

Furthermore, there are four cement mills at the Mersin plant; three of them are ball mills and one is a vertical mill.

#### **Kayseri Plant**

The Çimsa Kayseri Plant has been established by Akçimento, one of the Sabancı Holding companies, in 1992 with a cement grinding and packaging capacity of 1.6 million tonnes per year and has been acquired by Çimsa in 1995. A pre-crushing system has been installed at the cement mill in 2005 in order to increase the cement grinding capacity and to decrease the energy consumption. For the purpose of transforming the existing facility into an integrated cement plant, the construction of clinker production line was started on October 9, 2004 and the first clinker production process has been carried out on 26 December 2005 following the completion of the construction, installation and commissioning.

#### **14- Production Units of the Enterprise: (continued)**

Equipped with state of the art technologies, the facility's main unit consists of an ILC type low NOx emission pre-calcination system, a pre-heater with five stages of cyclones and a rotary kiln 55 m long and 3.60 m in diameter. At the facility with a clinker production capacity of 2.300 tonnes/day, there are also one raw material crusher, pre-homogenization facilities for clay and limestone, one coal ball mill, one vertical cement raw meal mill and two cement ball mills.

The Kayseri Plant produces pozzolanic cement under the TS EN 197 CEM IV /B (P) 32.5 R. The "trass" is used as an additive in the production of this cement. The "trass drying project", which has been successfully achieved in Kayseri, has facilitated the extraction of the trass in humid condition from the mine located at a close distance with 10.3 kilometers instead of its transportation from a mine located at a distance of 180 kilometers and its utilization by drying. Under the TEYDEP 1501 Industry R&D program, this unique project supported by TÜBİTAK provides advantages such as not requiring for a new drying unit installation and any additional fuel in order to dry the trass.

The Kayseri Plant has proved the leading role of Çimsa in the sector and it has been the first firm in the cement sector which has been entitled to obtain the TS EN 16001 Energy Management Certificate that is given to the firms decreasing the costs and greenhouse gas emission rates and apply an effective energy management system and system procedures.

Çimsa accepting the environmental respect as the integral part of sustainability has showed success through the Kayseri Plant in September 2011 to be the first cement company that has been entitled to obtain the Environmental Permit and License themed Waste Water Discharge, Air Emission and Waste Incineration and Co-incineration.

#### **Eskişehir Plant**

The Eskişehir Cement Plant has been commissioned in 1957 with its wet kiln with 3.6 meters diameter and 125 meters length and as well with a capacity of 150k tonnes/year and has continued its production until 1987. The existing 1st line of the plant has been commissioned in 1976 with its three stage pre-heater and dry system kiln with 3.6 meters diameter and 52 meters length and with a capacity of 275k tonnes/year and the total capacity has been maximized to 425k tonnes/years.

The Eskişehir Plant has been transferred to Çimsa Çimento Sanayi ve Ticaret A.Ş. from SDIF on 27 December 2005.

After it is transferred to the management of Çimsa; its clinker production capacity has been reached to 600k tonnes per year in May 2007 through the investments made at the 1st Production Line such as installation of dynamic separator to the raw material mill, replacement of the existing clinker cooler, replacement investments made at the rotary kiln and dosage system and as well an additional new electro filter units to the kiln line. Furthermore, a new closed circuit cement mill with a capacity of 85 tonnes/hour has been commissioned.

In September 2007, a complete new coal vertical mill system with a capacity of 40 tonnes/hour that may serve to the both production lines has been commissioned and the old coal systems has been deactivated.

In January 2008, the 2nd new complete production line having the same structure with the Kayseri Plant with a capacity of 790k tonnes/year has been commissioned and the total production capacity has been reached to 1 million 390k tonnes/year.

Three ball cement mills serve to the production of the finished products at Eskişehir Cement Plant, which have been transformed into a modern production facility through the raw material crusher and raw material pre-homogenization system built together with the 2nd production line in January 2008 and the cement silos built in 2009.

#### **14- Production Units of the Enterprise: (continued)**

Considerable reductions achieved in dust emissions at the Eskişehir Plant through the installation of the new type modern electro filters to the rotary kiln lines of the 1st Facility in 2007 and at the 2nd Facility in 2008. Furthermore, the dust cyclone on the line feeding hot gas from the 2nd facility to the new coal mill has been replaced with a more productive cyclone. Furthermore, by the renewal and modernization of the raw material and clinker halls the dust leakages have been reduced.

Çimsa aims to be one of the leading firms in Turkey on waste disposal in Turkey. For this purpose, the Hotdisc Project has been put into practice at the Eskişehir Plant.

The Hotdisc project will provide the 30% of total calorific consumption to be achieved from wastes by bringing the kiln process operation and product quality under control

#### **Niğde Plant**

The Niğde Cement Plant established in 1957 has started the production in 1964 following the completion of the production line with a wet system capacity of 85k tonnes/year. The total annual production capacity of the plant upon the commissioning of the 2nd production line having a dry system on 02 September 1975 has been increased to a level of 350k tonnes/year. In the forthcoming years, the wet system clinker line, which has completed its economical and technological life, has been fully deactivated and the production has been continued by the rotary kiln having a dry system.

Following the privatization of the plant, the kiln capacity has been increased to 1.240 tonnes/day from a capacity of 850 tonnes/day after the investments, such as cyclone replacement, transition modernization, and replacement of cooling, firing system and flue gas fan and the replacement of electro filter, made in 1993 at the Rotary Kiln.

With respect to the decision of Competition Board on terminating the "Sabancı and Oyak" partnership, on 1 November 2007 the Oysa Niğde Cement Plant assumed the title of Çimsa Çimento San ve Tic. A.Ş. Niğde Cement Plant and has continued its production under this name.

After the acquisition by Cimsa, today Niğde Cement Plant has reached a clinker production capacity of 1.380 tonnes/day, where many improvements were made on increasing the production and energy saving. In addition to the rotary kiln with its four-stage pre-heater and grate cooler, a diameter of 3.8 m and a length of 52 m, the plant has one production line and one hammer crusher, one ball raw meal mill, a vertical coal mill and a cement mill with a single roller press grinding system.

Çimsa, developing innovative products for meeting all kinds of needs of customers, has created the Super Bims Cement in 2010 at the Niğde Plant and started its production. 4 different groups using the 6 sigma methodology have been established at the plant for the purpose of increasing the effectiveness of various issues and it has reached considerable results within the context of effectiveness.

The facility, giving the priority to environment and sustainable growth for its all kinds of activity, has proved its sensitivity by planting 16 thousand trees in 2011.

#### **Ankara Cement Grinding and Packaging Facility**

The construction of Ankara Lalahan Cement Grinding and Packaging Facility started in January 2001 and commissioned in July 2002, and in 2005 it was acquired by Çimsa along with the Eskişehir Cement Plant. As the Ankara Plant does not have a rotary kiln, clinker supplied from other Çimsa Plants is ground and converted into cement here before being sold.

It has a single cement mill with a capacity of 85 tonnes/hour, one raw material crusher, two cement silos and a packing unit.

## 14- Production Units of the Enterprise: (continued)

### Marmara Rota Port Cement Packaging Facility

The Marmara Facility located at Kocaeli Yarımca Gulf Rota Port has been leased in June 2008 by Çimsa. Its installed silo capacity is 5k tonnes and the bagged and bulk cement packing / loading capacity is 100 tonnes/hour. The Çimsa super white cement is dispatched from the facilities in Mersin and stored in a horizontal silo with a capacity of 5k tonnes. The white cement is sold both in packages and in bulk from the Marmara Facility which was established for the purpose of being close to the customers in Marmara Region.

### Malatya Cement Packaging Facility

The Malatya Cement Packaging Facility located nearby the Malatya Battalgazi Train Station has been established in 1996 and has an annual 60k tonnes processing and packaging capacity. There are three cement silos with a total capacity of 900 tonnes at the facility. The cement is sold both in packages and in bulk.

### Afyon Çimento Sanayi T.A.Ş.

The construction of Afyon Çimento established on 24 March 1954 in Afyonkarahisar has been started on 8 June 1955 and it has been put into operation on 7 October 1957. In 1965 the clinker capacity has been increased to 165k tonnes/year and the 2nd line that may produce 260k tonnes/year clinker has been commissioned in 1968.

Clinker Capacity : 450k tonnes/year  
Grinding Capacity : 550k tonnes/year

### Çimsa Facility Information

Production Lines	Clinker Production Capacity (Tonnes/Day)	Diameter of Cement Raw Meal Kiln (m)	Type of Cooler	Type of Mill
<b>Mersin Çimsa</b>				
1st Facility	3.700 gray clinker	5,25	Grid cooler	Ball mill
2nd Facility	1.845 gray clinker	3,60	Grid cooler	Roller mill
Or				
2nd Facility	1.470 white clinker	3,60	Grid cooler	Roller mill
3rd Facility	1.750 white clinker	3,75	Grid cooler	Roller mill
1st CAC-40	55 CAC-40 clinker			
2nd CAC-40	55 CAC-40 clinker			
<b>Kayseri Çimsa</b>				
Production Line	2.300 gray clinker	3,60	Grid cooler	Roller mill
<b>Eskişehir Çimsa</b>				
1st Production Line	1.750 gray clinker	3,60	Grid cooler	Ball mill
2nd Production Line	2.300 gray clinker	3,60	Grid cooler	Vertical mill
<b>Niğde Çimsa</b>				
Production Line	1.380 gray clinker	3,80	Grid cooler	Ball mill
<b>Afyon Çimento Sanayi Türk A.Ş.</b>				
1st Production line	500 gray clinker	2,80	Grid cooler	Ball mill
2nd Production line	950 gray clinker	3,60	Grid cooler	Ball mill

## 14- Production Units of the Enterprise: (continued)

Grinding Facility	Mill Production Capacity (Ton/Day)	Diameter of Mill (m)	Length of Cement Mill	Type of Mill
Ankara Çimsa	2.040	4,20	13	Ball mill

### Production Amounts for the Period of 01 January-September 2012

Clinker Production		Cement Production	
GRAY CLINKER	3.252.536 TONNES	GRAY CEMENT	3.841.380 TONNES
WHITE CLINKER	669.251 TONNES	WHITE CEMENT	734.236 TONNES
ISIDAÇ-40 CLINKER	21.753 TONNES	HEATER-40	21.595 TONNES
SRC CLINKER	10.828 TONNES	SRC CEMENT	8.551 TONNES
<b>TOTAL</b>	<b>3.954.368 TONNES</b>	<b>TOTAL</b>	<b>4.605.762 TONNES</b>

## READY MIXED CONCRETE AND AGGREGATE FACILITIES

The Çimsa Ready Mixed Concrete has started its production in 1988 by the Zeytinli Ready Mixed Concrete facility in Adana. Çimsa has a widespread distribution network by its total 37 ready mixed concrete facilities, respectively 31 wet and 6 dry systems, being active in Karaman, Konya, Bilecik, Adapazarı, Bursa, Eskişehir and Kütahya.

The company following the technological and scientific developments offers the developments to its customers as a new product, new machinery and service. Served by 131 experienced and expert employees, there are 241 transit-mixers, 69 mobile and 5 fixed pumps at the facilities.

The service quality has been brought at forefront through the "Central Dispatch Project" in 2010, which is believed that would provide the maximum added value to the ready mixed concrete through its customer-focused approach and it has been targeted to perform the dispatches on time and to increase the customer satisfaction and loyalty within this scope.

Sakarya-Eskişehir regions have been included in this system in 2011 following Mersin and Adana regions through the implementations achieved and by this way it has been provided to centralize the customer orders received from the ready mixed concrete facilities, to compute the destination and costs by taking the site information of customers into consideration and to achieve the dispatch to the relevant site from the most profitable and appropriate facility. The project will start to be implemented in 2012 at the Kayseri-Niğde Region.

Çimsa that has started to replace the production software at all facilities, manages to perform all kinds of data flow automatically from the site to the center and proceeds at being the first company in Turkey using its own production software at its facilities.

In 2010, Çimsa Aggregate Business Line reorganized as a new Business Line through 2 active kilns continues to give service to the construction sector by 4 active kilns respectively in Mersin, Tarsus, Eskişehir and İnegöl.

In 2012 all the facilities within the scope of occupational health and safety and environmental investments, investments in top-off and dust suppression has been completed.

## **14- Production Units of the Enterprise: (continued)**

### **Overseas Contacts and Terminals**

#### **Çimsa Cementos Espana S.A.U. (Spain)**

Çimsa directly reaches to the Spanish white cement consumers through its terminal located in Sevilla since 1996 and it increases the effectiveness of its cement marketing in this way. The white cement produced in Mersin Cement Plant is delivered to the Sevilla Port by vessels in bulk. The cement is dispatched from the port to 2 silos with 5.000 tonnes capacity owned by Çimsa Cementos through the cement trailers. In addition to the packaging facility with a capacity of 125 tonnes/day located in the terminal, there is a facility producing white cement added flooring materials.

Çimsa Cementos Sevilla has been marketing Çimsa White Cement in Sevilla, Madrid, Cordoba and Granada markets since 1996. The CAC (calcium aluminate cement) is dispatched from Turkey in bags and marketed from this terminal.

The construction of Çimsa Alicante terminal was completed for the purpose of increasing the focus on the Spain consumer, where it is the most important and sophisticates white cement market in Europe, and it has been commissioned as of June 2011.

#### **CSN Cement Sales North GmbH (Germany)**

Established by the 50% partnership of German CTN GmbH and Çimsa, CSN performs the marketing activities for white cement and CAC-40 in Germany through its bulk cement silo with a capacity of 7.500 tonnes and markets white cement in bulk to Germany, France and Benelux.

Furthermore, the company offers services to the market through its sale office in Hamburg and administrative office in Emden. CAC (calcium aluminate cement) sale is performed from the terminal. CAC (calcium aluminate cement) is dispatched from Turkey in bags.

The German white cement market is one the most important markets in Europe together with the white cement market in Spain. Çimsa has made sales to the market through this terminal since 2000 and directly reaches to the customers in this market through its own trademark.

#### **Çimsa Cement Free Zone Ltd. (TRNC)**

Çimsa offers service to the Cypriot market since 2005 through a terminal having an installed storage capacity of 5k tonnes gray cement located in the Turkish Republic of Northern Cyprus (TRNC), Famagusta Free Port and Region since 2005.

The gray cement produced at the Mersin Cement Plant by Çimsa is dispatched from Mersin Port by vessels to Cypriot Famagusta Port and pumped to the Çimsa Cement Free Zone silos from the vessels. Depending on the market demand, cement is sold from the silos in bulk. For the customers, who demand bagged cement, Çimsa imports and markets bagged cement from Mersin.

#### **Cimsarom Marketing Distributie S.R.L. (Romania)**

The company, which was established at the port of Constanza in order to serve to the rapidly growing Romanian market after joining to the European Union, markets Çimsa white cement CAC (calcium aluminate cement) mainly in Romania and surrounding markets.

## **14- Production Units of the Enterprise: (continued)**

### **Cimsa-Rus Cement trading Company Limited (Russia)**

In 2008, Çimsa decided to construct a terminal in Novorossiysk in order to meet the demands of the fast growing Russian market and the establishment of the CIMSARUS CTK Company was completed in July 2008.

The terminal and packaging facility, of which the investment activity has been completed, have been planned for the white cement however, the commercial activities includes the white and gray cement and as well CAC (calcium aluminate cement).

It offers services for the private Russian product customers through its convenient location.

### **Cimsa Adriatica S.R.L. (Italy)**

Çimsa has acquired the majority shares of the Medcon Company on 9 February 2010 and has become the majority shareholder of the terminal having 4 silos of 5k tonnes capacity located at Trieste port. The name of the company has been changed as Çimsa Adriatico SRL on 26 April 2010.

The terminal offers the opportunity to reach to the Italian market, which is the biggest third white cement consumer in Europe after Spain and France, with the trademark of Çimsa. The terminal is in a position that could make sales not only to Northern Italy but also to the developed Southeastern Germany and Austrian markets and at the same time to developing Bosnia-Herzegovina, Slovenia and Croatia through its advantageous location.

The terminal is available to store and package both white and gray cement. Furthermore, it supplies CAC (calcium aluminate cement) cement.

## **15- Sales:**

The domestic sales turnover within the period of 1 January - 30 September has showed an increase of 6% compared to the same period of the previous year and amounted to TL 501.6 million. The export sales turnover has showed an increase of 2% and amounted to TL 186.7 million.

## **16- Replacement made in the Senior Management and Names and Surnames of those still on Duty:**

### **Senior Management**

1-Mehmet HACIKAMİLOĞLU	General Manager
2-Nevra ÖZHATAY	Deputy General Manager (Financial Affairs)
3-Hüseyin ÖZKAN	Deputy General Manager (Domestic Sales)
4-Tamer DENİZCİ	Deputy General Manager (Supply Chain)
5-Şahap SARIER	Deputy General Manager (Cement Production)
6-Ayfer GÜREŞ	Deputy General Manager (Corporate Development and Human Resources)
7-Mutlu DOĞRUÖZ	Deputy General Manager (Investment) (until 31.05.2012)
7-Ülkü ÖZCAN	Strategy and Marketing Manager

### **Mehmet HACIKAMİLOĞLU**

#### **General Manager**

After earning a bachelor's degree in Civil Engineering from Boğaziçi University, Mehmet Hacıkamiloğlu completed the International Business Specialization Program at Istanbul University and the Executive-MBA program at Sabancı University.

## **16- Replacement made in the Senior Management and Names and Surnames of those still on Duty (continued):**

Mr Hacıkamiloğlu then joined Sabancı Group as the Facility Manager of Betonsa, moving on to become the company's Investment and Planning Specialist. From 1997 to 1999, Mr Hacıkamiloğlu was Akçansa's Strategy Development and Planning Manager and Agregasa's Company Manager from 1999 to 2001. After a further two years as Akçansa's Financial Coordinator, he joined Çimsa as the Assistant General Manager for Financial and Administrative Affairs. He was appointed as Çimsa's General Manager on June 1, 2006. Mehmet Hacıkamiloğlu still serves as Çimsa's General Manager.

### **Nevra ÖZHATAY**

#### **Assistant General Manager (Financial Affairs)**

Nevra Özhatay, who has completed MBA program at Exeter University in the UK following a bachelor's degree in Business Administration at Boğaziçi University, has started to work as a Finance Specialist and a candidate of Talent Pool in 1994 at Sabancı Holding Cement Group. In 1996 Mrs. Özatay was the Management Support Manager at Akçansa and in 1998 she was assigned as the Strategy and Business Development Specialist in 1998, in 2000 was assigned as the Planning and Control Manager, in 2004 was assigned as the Strategy and Business Development Manager, in 2008 was assigned as the Logistic, Strategy and Business Development Director at Akçansa. Mrs. Özhatay has been the Deputy General Manager of Financial Affairs at Çimsa since 01.01.2009.

### **Hüseyin ÖZKAN**

#### **Assistant General Manager (Domestic Sales)**

A graduate of METU's Economics Department, in 1983 Hüseyin Özkan started his career as a Marketing Supervisor at Exsa Export A.Ş. In 1986 he joined Çimsa Çimento as the Internal and External Trade Supervisor, being promoted to the position of Sales and Marketing Manager. Since 1999 he has been the company's Assistant General Manager for Marketing and Sales. He was appointed the Assistant General Manager Responsible for Domestic Sales on January 1, 2011.

### **Tamer DENİZCİ**

#### **Assistant General Manager (Supply Chain)**

Tamer Denizci began his career as the Financial Affairs Supervisor at Dusa Endüstriyel Sanayi. Following four years of experience at Dusa he worked from 1992 to 1994 as the Manager of Financial and Administrative Affairs at Yes International A.S. In 1994, he moved to Lafarge Beton A.S. as their Financial Affairs Manager, following which he served as Lafarge Aslan Çimento's Export and Sales Director. In 2006, Denizci joined Çimsa as the company's Financial Affairs Assistant General Manager, and he continues to work at Çimsa as the company's Supply Chain Assistant General Manager. Mr Denizci is a graduate of İstanbul Technical University's Department of Management Engineering.

### **Şahap SARIER**

#### **Assistant General Manager (Cement Production)**

Şahap Sarier began his career in 1995 as a Field Engineer at Betonsa after completing his Civil Engineering qualifications at the Dokuz Eylül University. Continuing from 1995 to 1997 as Betonsa's Operating Supervisor, Mr Sarier worked as the Regional Manager of Akçansa Ready-Mixed Concrete from 1998 to 2004. For the next two years he was Karçimsa A.Ş.'s Operations Manager. In 2006 Mr Sarier became Çimsa's Assistant General Manager Responsible for Ready-Mixed Cement, being appointed as the Assistant General Manager Responsible for Cement Production as of 01 January 2011. Mr Sarier holds an Executive MBA from Sabancı University.



## **16- Replacement made in the Senior Management and Names and Surnames of those still on Duty (continued):**

### **Ayfer GÜREŞ**

**Assitant General Manager  
(Corporate Development and Human Resources)**

Ayfer Güreş holds a bachelor's degree in Psychological Counseling and Guidance from Boğaziçi University and a master's degree in Organizational Psychology from Columbia University. Ms Güreş began her career at Mudo A.S. as a Human Resources Specialist. After completing her post graduate education, she joined Sabancı Holding as a specialist in 1994. Between 1997 and 2007, she worked as the Human Resources Manager at Sabancı Holding, and in 2007 she started to work as a Corporate Development and Human Resources Manager at Çimsa Çimento. Ayfer Güreş is currently the Assistant General Manager in charge of Corporate Development and Human Resources.

### **Mutlu DOĞRUÖZ**

**Assistant General Manager  
(Investment) (until 01.06.2012)**

An electrical engineering graduate from Boğaziçi University, Mutlu Doğruöz began his career in 1983 as an Electronics Supervisor at Enka Teknik where, for five years, he was in charge of the maintenance and operations of their automation systems. In 1989 he was appointed Deputy Project Manager at Saudi Services Group. Following four years of experience there he joined Çimes Elektronik Sanayi. At Çimes, Mr Doğruöz served as the Company Manager, the Assistant General Manager and the General Manager respectively. In 2006 he joined Çimsa Çimento as the company's Investment Manager, a position that he still holds.

### **Ülkü ÖZCAN**

**Strategy and Marketing Manager**

After graduating from Galatasaray High School and Marmara University's Department of Business Administration (English), Ülkü Özcan began her career at Lafarge Turkey in 1999. She served as a Strategic Planning Expert from 1999 to 2003, as the Strategy and Business Development Manager from 2005 to 2007 and the Marketing Project Manager from 2005 to 2007. In January 2010, Özcan joined Çimsa Çimento as the company's Strategy and Business Development Manager.

## **17- Personnel Movements and Implementation of Collective Labor Agreements**

### **17.1-Personnel Movements:**

As of 30.09.2012, totally 1.137 personnel are employed at Çimsa group companies, which are included in the consolidation.

Totally 86 personnel left the job at Çimsa Group and 53 personnel were employed in the period of 01.01.2012-30.09.2012.

### **17.2- Implementation of Collective Labor Agreements:**

The Group Collective Labor Agreements expired on 31.12.2010 has been concluded by the Turkish Çimsa-Work Union and Cement Industry Employer's Union on 21.06.2011 and has been valid for 2 years as of 01.01.2011. The terms of group collective labor agreement will expire on 31.12.2012.

## 17- Personnel Movements and Implementation of Collective Labor Agreements (continued)

### 17.3- Employee Salaries and Benefits:

A total salary package consisting of 12 gross salaries and 4 bonuses in March, June, September and December is granted to the off-scope (white collar) personnel. As defined in the relevant Company procedures, the benefits, such as private life insurance, private health insurance, personal retirement insurance with employer contribution, company gsm line, mobile phone, company vehicle, are granted to the white-collar personnel subject to the size of their work and position.

A total salary package consisting of 12 gross salaries and 4 bonuses in March, June, September and December is granted to the within scope (blue collar) personnel. Furthermore, in addition to the gross social benefit provided 12 times in a year and the job rotation premium granted subject to the working performance, the other social benefits may be provided in the situations such as marriage, moving, birth, death under the scope of the Collective Labor Agreements.

### 18-Information about the Donations made within the Year:

Within the year, donations, amounting of TL 171.290 have been made to the various state institutions and organizations.

### 19-Information about Peripheral Organizations:

#### GENERAL DIRECTORATE (HEADQUARTER)

Kısıklı Cad No : 4 Sarkuysan - Ak İş Merkezi S Blok Altunizade - İstanbul

Central : (0216) 651 53 00

Fax : (0216) 651 14 15

#### CEMENT PLANTS

- **Çimsa Mersin**

Toroslar Mah. Tekke Cad. Yenitaşkent Mersin

Central : (0324) 454 00 60

Fax : (0324) 454 00 75

- **Çimsa Kayseri**

Malatya Karayolu 35. Km Bünyan Kayseri

Central : (0352) 712 16 07

Fax : (0352) 712 16 90

- **Çimsa Eskişehir**

İstanbul Karayolu 22. Km Çukurhisar Eskişehir

Central : (0222) 411 32 00

Fax : (0222) 411 31 31

- **Çimsa Ankara**

Karşıyaka Mah. Fırat Cad. No:3 Lalahan Ankara

Central : (0312) 865 23 96

Fax : (0312) 865 23 95

- **Çimsa Niğde**

Hacı Sabancı Bulvarı Niğde

Central : (0388) 232 36 30

Fax : (0324) 232 36 34

## 19-Information about Peripheral Organizations :( continued)

- **Çimsa Malatya Terminal**

TCDD Yanı Çimento Dolum Tesisi Battalgazi Malatya

Central : (0422) 841 36 77

Fax : (0422) 841 32 30

- **Çimsa Marmara Terminal**

Sahil Caddesi Rota Limanı İçi Yarımca/Körfez/Kocaeli

Central : (0262) 528 42 33

Fax : (0262) 528 42 36

- **Çimsa Çimento San. ve Tic. A.Ş**

**Mersin Free Zone Branch**

Yalçın Alaybeyoğlu Bulvarı

Parkur İş Merkezi Ofis No 209 Mersin

Phone : (0324) 233 47 66

Fax : (0324) 233 47 66

- **Afyon Çimento Sanayi T.A.Ş**

Güveneler Mahallesi Fatih Caddesi No:22 03030 Afyonkarahisar

Phone : 0 (272) 214 72 00

Fax : 0 (272) 214 72 09

### READY MIXED CONCRETE AND AGGREGATE PLANTS

- **Zeytinli Ready Mixed Concrete Facility**

Adana - Mersin Yolu Üzeri 17. Km Kestel Mevkii Zeytinli Seyhan/Adana

Phone : (0322) 441 19 01 (3 hat)

Fax : (0322) 441 18 99

- **Karahan Ready Mixed Concrete Facility**

Eski Karaisalı Yolu Üzeri Seyhan/Adana

Phone : (0322) 495 20 21

Fax : (0322) 495 20 22

- **Misis Ready Mixed Concrete Facility**

Hacı Sabancı Organize Sanayi Bölgesi 6.Cadde Misis Yüreğir / Adana

Phone : (0322) 394 34 20-21

Fax : (0322) 394 34 22

- **İncirlik Ready Mixed Concrete Facility**

Güzelevler Mah. Girne Bulvarı Bossa - 2 Fab.Yanı Yüreğir / Adana

Phone : (0322) 346 02 39

Fax : (0322) 346 02 49

- **Osmaniye Ready Mixed Concrete Facility**

Tüysüz Beldesi Yolçatı Mevkii D-400 Karayolu Üzeri Toprakkale / Osmaniye

Phone : (0328) 633 24 59

Fax : (0328) 633 24 60

- **Kahramanmaraş Ready Mixed Concrete Facility**

Kayseri Yolu Üzeri 2. Km Galericiiler Sitesi Bitişiği Kahramanmaraş

Phone : (0344) 234 13 10

Fax : (0322) 234 13 11

## 19-Information about Peripheral Organizations :( continued)

- **Kozan Ready Mixed Concrete Facility**

Kozan Organize Sanayi Bölgesi İçi Kozan / Adana

Phone: (0322) 529 20 21

Fax : (0322) 529 20 22

- **Tufanbeyli Ready Mixed Concrete Facility**

Tufanbeyli Termik Santral Proje Sahası, Taşpınar Kapısı girişi Tufanbeyli / Adana

Phone : (0533) 293 55 59

- **Başakpınar Ready Mixed Concrete Facility**

Malatya Yolu Üzeri 10. km Başakpınar Gaziler Mevkii Talas/ Kayseri

Phone : (0352) 224 67 40 (3 hat)

Fax : (0352) 224 67 44

- **Anbar Ready Mixed Concrete Facility**

Ankara Karayolu Üzeri Ambar Mevkii Bölge Trafik Arkası / Kayseri

Phone : (0352) 326 92 43

Fax : (0352) 326 92 46

- **Nevşehir Ready Mixed Concrete Facility**

Niğde Yolu Üzeri 7. Km. Göre / Nevşehir

Phone : (0384) 232 83 95

Fax : (0384) 232 82 62

- **Yenihal Ready Mixed Concrete Facility**

Bahçelievler Mah. 1097 sok. No:2 Yenihal Yolu Yalınayak Kasabası / Mersin

Phone : (0324) 235 73 14

Fax : (0324) 235 73 17

- **Tarsus Ready Mixed Concrete Facility**

İşyerinin Adresi Çamlıyayla Yolu, Eshab-ı Kehf Yol Kavşağı, Tarsus / Mersin

Phone : (0324) 627 27 97

Fax : (0324) 627 17 57

- **Tece Ready Mixed Concrete Facility**

Cumhuriyet Mah. Mersin-Silifke Karayolu Üzeri, Tece Mevki / Mersin

Phone : (0324) 482 26 07

Fax : (0324) 482 26 09

- **Silifke Ready Mixed Concrete Facility**

Kabasakallı Köyü Gökçeboyu Mevki, Silifke / Mersin

Phone : (0324) 714 42 66

Fax : (0324) 714 42 66

- **Aksaray Ready Mixed Concrete Facility**

Organize San. Bölgesi Aksaray

Phone : (0382) 266 21 16

Fax : (0382) 266 21 18

- **Karaman Ready Mixed Concrete Facility**

Organize San. Bölgesi Karaman

Phone : (0338) 224 10 26

Fax : (0338) 224 10 92

## 19-Information about Peripheral Organizations :( continued)

- **Eređli Ready Mixed Concrete Facility**

Konya Yolu Üzeri 3. Km. Eređli / Konya

Phone : (0332) 710 00 51

Fax : (0332) 710 00 52

- **Konya Ready Mixed Concrete Facility**

Horozluhan Mahallesi Anayurt Caddesi No: 10 Selçuklu / Konya

Phone : (0332) 346 11 12

Fax : (0332) 346 11 13

- **Yenişehir Ready Mixed Concrete Facility**

Akdere Mevkii Org. San. Bölgesi

Yenişehir / Bursa

- **İnegöl Ready Mixed Concrete Facility**

Cerrah Kasabası Kalburt Mevkii Dereboyu - İnegöl / Bursa

Phone : (0224) 714 22 00

Fax : (0224) 714 22 03

- **Adapazarı Ready Mixed Concrete Facility**

Orta Mah. Plevne Cad. No:31 Sakarya

- **Pamukova Ready Mixed Concrete Facility**

Yenice Mah. Murualtı Mevkii Pamukova / Sakarya

Phone : (0264) 551 68 10

Fax : (0264) 551 41 95

- **Osmaneli Ready Mixed Concrete Facility**

Camikebir Mah. Çörektepe Mevkii Osmaneli / Bilecik

Phone : (0228) 469 21 32

Fax : (0228) 469 21 31

- **Bilecik Ready Mixed Concrete Facility**

1. Organize Sanayi Bölesi 8. Cadde No: 3 Merkez / Bilecik

Phone : (0228) 216 00 23

Fax : (0228) 216 00 22

- **Eskişehir Ready Mixed Concrete Facility**

Muttalip Yolu 500. Metre - Eskişehir

Phone : (0222) 321 28 12

Fax : (0222) 321 18 72

- **Kütahya Ready Mixed Concrete Facility**

Kütahya - Balıkesir Yolu 1. Km - Kütahya

Phone : (0274) 224 19 87

Fax : (0274) 224 19 88

- **Tarsus Sucular Aggregate Enterprise**

Eshap-ı Kehf yolu üzeri, Sucular Köyü Civarı Tarsus/Mersin

Phone : (0228) 216 00 23

Fax : (0228) 216 00 22

- **İnegöl - Bursa Aggregate Enterprise**

Karalar Köyü Mevkii İnegöl / Bursa

Phone : (0224) 714 22 02

## 19-Information about Peripheral Organizations :( continued)

- **Siğırlıdağ - Mersin Aggregate Enterprise**  
Siğırlıdağ Mersin Agregat İşletmesi  
Puğkaracadağ Köyü, Siğırlıdağ Mevkii Akdeniz/Mersin
- **Süpren-Eskişehir Aggregate Enterprise**  
Süpren Köyü/Eskişehir

### TERMINAL AT ABROAD

- **CIMSA Cementos Espana S.A.U - Spain**  
Phone : 00 34 95 427 50 68  
Fax : 00 34 95 427 19 36  
Address Carretera de la Esclusa S/N, Darsena del Batan Notre,  
41011 Puerto de Sevilla / İspanya
- **CSN Cement Sales North GmbH - Germany**  
Phone : 00 49 40 70 20 93 14  
Fax : 00 49 70 20 93 20/22  
Address NesserlanderStrasse, 5 Emden / Almanya 26721
- **Çimsa Cement Free Zone Ltd- TRNC**  
Phone : 00 90 392 365 49 80  
Fax : 00 90 392 365 49 81  
Address Serbest Liman, Gazi Magosa/KKTC
- **CIMSAROM Marketing Distributie S.R.L. Romania**  
Phone : 00 40 241 585 333  
Fax : 00 40 241 585 333  
Address BdMamaia, OficeNr 5, Nr 251 Et 4, Constanta/Romania
- **CIMSA- RUS Cement Trading Company Limited-Russia**  
Phone : 00 7 918 66 49 344  
Address MalozemelskayaStr, No:16 353900 Novorossiysk / Rusya
- **CIMSA ADRIATICO S.R.L. (MED CON SRL)-Italy**  
Phone : 00 39 040 282 09 18  
Fax : 00 39 040 282 09 23  
Address Riva Alvise Cadamosto, 8 34147 Trieste / Italy